



JOB OPPORTUNITY

An Equal Opportunity Employer

PO Box 1603 • 1823 Southridge Drive • Jefferson City Mo 65102 • 573-751-4050

Date : April 18, 2013

Applications must be received by: April 29, 2013 (by 5:00 pm)

Title : State Sales Support Manager (Management Analyst Spec. II)

Location : Jefferson City

Starting Salary Range : \$39,480 - \$42,552

Responsibilities:

Individual will be responsible for managing and coordinating all aspects of the Retailer Advisory Committee. Additional duties include coordinating, monitoring, reporting and supporting self-service (vending machines) at retail in order to maximize sales, placement, game mix, reliability and maximum exposure. Manage and administer monthly vehicle mileage and expense audits, vehicle inspections and swap recommendations based on mileage analysis. Monitor, track and communicate retailer sales and progress towards reaching the Million Dollar Club throughout the year. Project manager for the MDC program and promotional events held for members. Will work with sales management team to recommend and oversee budget development at the regional level as well as statewide. Project manager for sales team meetings, trainings, sales department special events with chain partners and trade show participation. Work on special projects as needed. Overnight travel to Springfield, Kansas City and St. Louis approximately twice per month.

Qualifications:

One or more years of experience as a Management Analysis Specialist I with the Missouri Uniform Classification and Pay System. OR a Bachelor's degree from an accredited college or university with a minimum of 24 earned credit hours in one or a combination of the following: Business or Public Administration, Marketing, Economics, Finance, Industrial Engineering, Engineering Management, or a closely related field; and, two or more years of professional experience in management analysis, fiscal or financial analysis, sales, operations research, or industrial engineering. Project management experience preferred.

(24 earned graduate credit hours from an accredited college or university in the specified areas may substitute for one year of the required experience.)

(A Master's degree from an accredited college or university in the specified areas may substitute for the required experience.)

(Additional qualifying experience may substitute on a year-for-year basis for deficiencies in the required education.)

Contact : Terri Haake
Human Resources Manager
573-526-2093 (fax)
hr@molottery.com

Send resume, cover letter and application located on our website at www.molottery.com to Human Resources or mail to: PO Box 1603, Jefferson City, MO 65102.